

**EXPRESSION OF INTEREST (EOI)**  
**FROM MANUFACTURERS OF SPV MODULES**

Punjab Communications Limited, a Public Sector Undertaking of the Government of Punjab, is a leading Telecom equipment manufacturer and IT solution provider in India. Our major customers are Railways, Power Sector, BSNL etc. Puncom is also empanelled with PEDA for implementing net-metering projects and with MNRE as Empanelled Government Agency for grid connected rooftop and small solar power plant program.

To address the requirements of SPV based solar power plants under net-metering and other schemes launched by various nodal agencies and MNRE, PunCom intends to participate in tenders for design, supply, installation and commissioning of SPV module based solar power plants and invites expression of interest from manufacturers of Solar Photovoltaic module interested in manufacturing of SPV modules and associated accessories/equipment on behalf of Puncom for bidding against such tenders and providing after sales support for the modules/equipment. The manufacturers having relevant experience and fulfilling following conditions are requested to respond against our request for EOI.

- The manufacturers must be willing to manufacture the SPV modules on behalf of Puncom and supply them as per the requirements of Puncom. At later stage be open to approvals in Puncom name.
- The manufacturer must have its manufacturing plant in India.
- The manufacturer must be MNRE approved manufacturer.(Certificates to be attached)
- The SPV modules must be approved as per the required latest IEC standards.(Certificates to be attached)
- The minimum average annual turnover of the bidder for the last complete financial year should be more than 5 crores.
- All pages of the EOI proposals should be signed by a duly authorized person of OEM, be valid for six months &also include,
  - Full Technical literature of the product along with manufacturing capacity of plant and list of plant and machinery with make/model of machines.
  - The manufacturer shall use only high quality solar cell for manufacturing of SPV modules and specify their make(s).
  - The experience list/reference list of solar panel supplied, installed in last 1 year.
  - List of customers and end users of the supplied solar panel. The certificate/(s) for satisfactory performance of the product from concerned user organization is to be submitted.
  - Copy of Service tax, Sales tax/GST registration & PAN No.
  - Details of financial performance including copies of annual report for last complete full year.
  - Certificate of incorporation, copy of Articles & Memorandum of Association.
  - Undertaking of non-barring by any Govt. agency.
- After scrutiny suitable manufacturers would be shortlisted by PunCom.
- Puncom shall release a limited tender to discover rates in different slabs for SPV modules.
- Puncom will sign a MoU for cooperation in supply and after sales support of SPV modules and accessories with L1 manufacturer.
- At the time of placement of purchase order for exact quantity of SPV modules final rates shall be renegotiated and those cannot be higher than the rates quoted in the limited tender.
- In case said manufacturer backs out from supply of SPV modules or fails to deliver as per the project delivery schedule the SPV module can be procured from any other manufacturer at around L1 price.
- Successful bidder shall deposit security amount of Rs. 1,50,000/- (One lac fifty thousand only) in the form of a liened FD or BG.
- Manufacturer will be short listed through this process for two years. Keeping in view Puncom's long term objectives and business scenario this empanelment can be further extended on mutually agreed period, terms and conditions.
- PunCom reserves the right to disqualify such parties who have a record of not meeting contractual obligations against earlier business dealings with PunCom or other Govt. agencies. PunCom also reserves the right, at its sole discretion, to accept or reject any/all EOIs without assigning any reasons.

The last date for submitting EOI is 30.05.2017 & EOIs received late shall be rejected. EOIs will be opened 01.06.2017. EOIs complete in all respects should be sent in a sealed envelope super scribed "EOI from Manufacturers of SPV Modules" to the following address:

Punjab Communications Limited,  
B-91, Industrial Area, Phase VIII,  
SAS Nagar (Mohali) - 160071  
Telephone: (0172) 2237101Extn. 555  
[Email: tonybansal@puncom.com](mailto:tonybansal@puncom.com)

Advertisement in IE+FE :

<p><b>PUNCOM</b></p> <p><b>Punjab Communications Ltd.</b> B-91,PHASE-VIII,INDUSTRIAL AREA, SAS NAGAR MOHALI(CHANDIGARH)-160071</p> <p><b>EOI From</b> <b>Manufacturer Of SPV</b> <b>Modules/panels</b></p> <p>Punjab Communications Limited, a Public Sector Undertaking of Government of Punjab , and a leading Telecom &amp; IT equipment manufacturer and solar solution provider in India seeks EOI's from interested SPV Modules/Panel manufacturer based in india for business cooperation further details are available at <a href="http://www.puncom.com">www.puncom.com</a> last date for submitting the EOI is 30.05.2017</p>
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